

Georgia-Germany Business Forum “Trade and Business with Georgia”

Georgian Wine Expo&Economic Photo Exhibition/B2B Platform

Wednesday, June 15, 2016, Berlin

Venue: Hotel Palace Berlin · Budapester Str. 45 · 10787 Berlin

	Company Name: Participants Name Function in Company Telephone Number: E-mail: Web-page: Number of staff: Foundation Year:	Field of activity	Description of the company's activities (sectors of activity, main products, services, technologies and core business)	Description of the desired co-operation project (specification of the co-operation request/offer)	Countries of Interest	Certification/ Quality standard
FOOD&BEVERAGES						
1	Chateau Mukhrani Mr. Patrick Honnef Chief Executive Officer : +995 322 201 878 P.Honnef@mukhrani.com www.chateaumukhrani.com Number of staff: 150 Foundation Year: 2011	Production	Wine producing company. .	Looking for the importers/distributors	EU Countries	ISO 22000 GFSI
2	LLC Badagoni Mr. Ioseb Salakaia Head of Sales Department 599393974 sososalakaia@yahoo.com www.badagoni.com 150 2006	Production	We produce around 25 types of still and sparkling wines with Georgian grape varieties and export to 25 foreign countries.	Meeting with potential buyers	EU countries	All EU standards as we already export to multiple EU countries
3	Ltd “Kindzmarauli”	Production of	The company produces alcoholic beverages by	To sell the products of	EU	

	Mob: +995597505139 e-mail: robitashvili50@mail.ru Number of staff: 42 Foundation Year: 1997	alcoholic beverage and implementation	using modern technologies	foreign countries	Countries	
4	Ltd Nergeta Mr. Konstantine Vekua Director and co-founder Tel: 995577766752 Email: nergeta@gmail.com Web-page www.nergeta.ge Number of staff: 25 Foundation Year: 2009	Cultivation and purchasing of kiwifruit, packing, sorting and trading	Packed and labeled kiwifruit. Owns 200ha of land and coldstore, packhouse and fruit automatic sorting line	Joint ventures for fruit and vegetables and herbs production, packing and trading/exporting.	Belgium, The Netherlands, Germany, Poland	GlobalGAP
5	Efes Brewery in Georgia – JSC Lomisi Mr. Nikoloz Khundzakishvili - Corporate Affairs Director Tel.: +995 322 180797 Mob.: +995 577 183311 E-mail: Nikoloz.khundzakishvili@ge.anadoluefes.com Web-page: www.natakhtari.ge Number of staff: 900 Foundation Year: 2005	Production Trade (sales)	Alcohol and Non-Alcohol Beverage Production	To explore the dealership opportunity	EU Countries	ISO 9001 ISO 22000 ISO 17025 HACCP OHSAS 18001 ISO 50001
6	Cooperative “Alvani” Ms. Lia Papiashvili Ms. Eteri Papiashvili Tel: +995 577478998 Tel: +995591 225288 Tel + 995595 049222 E-mail: etopapiashvili@yahoo.com Number of staff: 5 Foundation Year: 2014	production food products	Churchkela (sweets made from grapes’ juice and nuts)	Looking for Partners and resellers’	EU countries	

7	Ltd “GFC Kula” Mr. Ivane Goglidze Director Mob: +995370272000 E-mail: office@kula.ge Web-page: www.kula.ge Number of staff: 250 Foundation Year: 2009	Production and trade.	Producing canned products: “Gori Feeding Cannery Kula” produces more than 250 names of canned products: natural juices, compotes, jams (marmalades), jams (preserved), salads, pickles and sauces without preservatives, colorings and other extra artificial additives. All of them are produced of ecologically clean fruits and vegetables.	Looking for distribution companies, as well as in the companies which produce similar products (canned products)	EU Countries	HACCP, ISO 9001-2008
8	AromaProduct Ltd / Georgia’s Natural Ltd Mr. Vadimir Gugushvili Director Mob:+995 599 50 21 23 E-mail: vgugushvili@aroma-usa.com Web-page: www.aroma.ge Number of staff: 50 Foundation Year: 1994	Production and Export	OUR GROUP, AROMAPRODUCT LTD AND GEORGIA’S NATURAL, HAS BEEN OPERATING SINCE 1985. WE ARE A LEADING 100% EXPORT ORIENTATED FRUIT AND VEGETABLE PROCESSING COMPANY LOCATED IN GEORGIA AND SPECIALIZING IN PRODUCTION OF HIGH QUALITY NATURAL JUICES, FRUIT JUICE CONCENTRATES, IQF FRUIT AND BERRIES, JAMS, COMFITURES, PRESERVED FRUIT, SAUCES, SPICES, EDIBLE NUTS AND HONEY PRODUCTS.	Producing Under Privet label or Promoting Brand Georgia’s Natural	EU Countries	ISO 9001:2005 ISO 22000:2002 Organic Certification IMO, KOSHER form OU HALAL from KASCERT
9	Hazelnut Processors and Exporters Association of Georgia (HEPA) Mr.Alexander Motserelia Chairman of the Board +995 577560015 amotserelia@hepa.ge amotserelia@gmail.com www.hepa.ge 5 2013	Services provided to member companies and all interested stakeholders, production, purchasing and selling (trading), exporting hazelnuts worldwide	The mission of HEPA is to promote the hazelnut sector on the local, as well as on international level, to assist Association members in identifying and solving tax, financial and legal issues, offering special trainings to increase quality of nuts, competitiveness and support members in marketing and sales issues. Besides said, HEPA informs and educates exporters regarding market information and closely works with governmental agencies, donors and financial institutions to ensure effective operation and implementation of its responsibilities.	Matching with the international companies for establishment of cooperation, business development and etc.	EU countries, others	

10	JSC Sarajishvili Mob. +995 577 118811 E-mail: info@sarajishvili.ge , gsharvashidze@sarajishvili.ge Web-page: www.sarajishvili.ge Number of staff : 150 Foundation Year: 1884	Production Trade (sales)	Manufacturer of wine brandy and fine spirits. Main Products: Wine brandy; Hard Drink and Vodka	Looking for the importers/distributors	Germany; Austria; Great Britain; Belgium; Bulgaria; Romania	ISO 9001 ISO 22000
11	Ltd. “Lushnu” Mr. Sandro Goshteliani Telephone Number: +995551809090 +995551470002 E-mail: sgoshteliani@yahoo.com Number of staff: 4 Foundation Year: 2015	Production	Lushnu Ltd. was established on July 15, 2015. We have inherited the traditions and recipe of Svanetian salt from ancient times. Our company currently has 6 employees and is planning to hire more staff. We currently only produce salt, but we have plans to produce other goods as well. Traditional Svanetian salt from the mountainous Svaneti region of northwestern Georgia, has a unique fragrance and taste and is traditionally used as a flavoring for a variety of meat, fish and potato dishes and soups, as well as a condiment that replaces table salt. The salt mixture is handmade from 6 ingredients. Ingredients: salt, garlic, dried coriander, blue fenugreek, red pepper, marigold.	Looking for retailers and distributors operating in European markets.	EU Countries	
12	Cooperative “Vardisubani 2014” Mr. Jemal Khachidze, Director Phone: +995 599 18 35 50 E-mail: jemal.khachidze@mail.ru Number of staff: 5 Foundation Year: 2014	Production, Trade (Sales)	Production of maize, cucumber, tomatoe, vegetables, eggplants, watermelons Additionally we intend to export : Subtropical persimmon , pomegranates, nuts, pickles and eglantine.	Looking for retailers and distributors operating in European markets. Sharing of Experience	EU Countries	

CONSTRUCTION

13	Ltd. HeidelbergCement Caucasus Mr. Michael Hampel General Director of HeidelbergCement Georgia Tel: +995322474747 Fax: +995322470707 E-mail: info@heidelbergcement.ge www.heidelbergcement.ge Number of staff : 1200 Foundation Year: 2006	Building Materials Production	Building Materials: Cement, Concrete		Caucasus Region	ISO 9001
14	“Polimeri 1” LTD Mr. Amiran Adeishvili General Director +995 599 99 35 35 Shio Kitiashvili Quality Manager +995 557 77 77 95 polimeri01@gmail.com www.polimeri1.ge 65 persons Since 1985	Production	Provide polyethylene pipes for water and gas magistral wire. We co-operate with providers of United Arabic Emirates, South Korea, Iran and with Georgian customers , have a delivery report include Georgia We provide polyethylene pipes for water and gas from D-20mm to D-630mm for different atmospheric pressure	Interested in establishment of testing laboratory for determination of quality in Tbilisi, Georgia We wish to meet and co-operate with factories which provide plastic pipes	Germany Italy	ISO 9001:2008 “Mshenebeli-10” LTD CERTIFICATION OF PRODUCTION Certificate of Conformity
15	“Universe Business Group” LLC Mr. Roman Badalyan General director +995577415560 info@ubg.ge ; bpageorgia@gmail.com www.ubg.ge Number staff – 20 persons. Foundation Year: 2007	Production, purchase and service.	Company engaged in the production, purchase and service. Our activity covers: 1. Manufacturing of construction machinery and accessories, purchase, sale and service. 2. Pumps - purchase sale, installation and service. 3. Generators and solar panels - purchase sale, installation and service. 4. Containers - production, purchase, sale and installation. 5. Work-wear and safety system - production, purchase and sale.	We are looking for investments to expansion of our activity and to grow increase the export potential. We want to widen the reserves to please existing demands on the regional market.	EU countries	We are certificated: 1. Chamber of Commerce & Industry and Ministry of Economy

			6. Agriculture tools and machinery - purchase, sale and service.			and Sustainable Development of Georgia – Laureate in the nomination for “THE BEST SMALL ENTERPRISE”. 2. EU founded ILO/ICMPF/OSCE/IOM Project to Become a Signatory to the Code of Conduct “Prevention of Human Trafficking and Forced Labour”.
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16	Caparol Georgia LLC Mr. Davit Shengelia, General Director (tbc) Email: office@caparol.ge Tel: +99532919240/41/42	Production	Caparol is a leading producer in the field of building paints. In addition: Energy-saving thermal insulation composite systems (ETICS), acoustic systems and building protection products, floor coatings as well as products for corrosion protection and concrete repairs.			
TOURISM						
17	Tika Tours Tika Svanidze Vancko President & Founder Tel: +31 6 2746 8794 Email: info@tikatours.com Web-page: www.tikatours.com Number of staff 15 Founded in 2001	Services, TOURISM	TikaTours is a Georgian luxury incoming tour operator providing exclusive services in Georgia and the Caucasus region. We offer a wide array of tours styles such as: wine and gourmet tours (unique experiences of Georgian wine making traditions and insights into Georgian cuisine), adventure, cultural, religious, hiking and cycling, MICE, group leisure and VIP luxury tours. In addition to Georgia, we offer packages including Azerbaijan and Armenia	We are seeking partnerships with outbound tour operators interested in promotion of Georgia and the Caucasus region not only as a tourist destination but also as a lucrative investment destination.	Western European Countries, USA, Asia and South America.	
18	Ltd. "A.E.S.N.L – Svaneti" HOTEL AND CAFE OLD HOUSE Mr. Sandro Goshteliani Director Tel: +995551809090 Tel: +995551470002 E-mail: aesnlsvaneti@gmail.com sgoshteliani@yahoo.com Number of staff: 10 Foundation Year: 2011	.Services, TOURISM	The company owns hotel and the cafe in Mestia. Mestia is the centre of Svanetian region. The number of tourists is growing up every year, so the number of hotels and the cafes is growing up too. Mestia is very attractive place for the tourists. The company has started from guesthouse and has already built hotel with cafe. Our hotel is a small family hotel, with the ability to host 20 people at the moment. Its designed in old Svanetian style with wood and stone. The amazing mix of old construction materials make an interior & exterior very attractive for tourists. Our café can serve 50 persons, its decorated with wood & stone, also in old Svanetian	The company is interested in identifying partners and looking for investors to build new hotels. Exchange of experience. The company aims to get in touch with European Tourism companies.		

			style. Cuisine: Svanetian local, Georgian. The name of the hotel and the cafe is “OLD HOUSE”			
TRANSPORT AND LOGISTICS						
19	Gosselin Group Mr. John Braeckveldt Director of Gosselin Moving Georgia Email: JohnB@gosselingroup.eu Webpage: www.gosselingroup.eu Number of Staf: 750 + Foundation year: 1930	Logistics and International Moving and Mobility services	The Gosselin Group has been in the international moving business for over 80 years. Starting in 1930 as a local Belgian moving company, Gosselin has evolved into an international moving/mobility and logistics company with 48 branches in 32 countries, all centrally managed from our Antwerp Headquarters. For further info on the Gosselin Group you can visit the Gosselin Group website at www.gosselingroup.eu	Looking to be in contact with companies who are involved in International transportation, logistics and / or International Moving and Mobility Services	Worldwide	ISO 9001
20	Prime Marine Ltd Mr. Zaza Varshanidze- Director Mr. Temur Nakaidze Deputy Director Tel: +995 571110805 zv@primemarine.info tn@primemarine.info www.primemarine.info Number of staff: 17 Foundation Year: 2009	Shipping, Logistics	Agency Service of Vessels in Georgian Ports, forwarding of cargo	Processing and delivery of goods to customers	Worldwide	ISO 9001:2008, Member of: FIATA; BIMCO;
Legal Service/Consulting/Auditing						
21	Gvinadze & Partners LLC Mr. Nick Gvinadze Managing Partner Email: n.gvinadze@gvinadzeandpartners.g	Services	Gvinadze & Partners is a leading Georgian business law firm re-launched in 2010 after our separation from what used to be DLA Piper Gvinadze & Partners. With our predecessor law firms Georgian Consulting	Existing and potential investors seeking top quality Georgian legal support at an affordable cost.		

	e T:+995 322 438 970 E info@gvinadzeandpartners.ge Web-page: www.gvinadzeandpartners.ge Number of staff: 17 Foundation year: 2010	Group (GCG Law Office), Ernst & Young Legal (EY Law Georgia), Gvinadze & Partners LP and then most recently DLA Piper Gvinadze & Partners LP, we have a long and successful history of serving and promoting inward investment in Georgia, and are widely recognized as leaders in the Georgian legal services market. In this crucial post-independence period of Georgia's development, we have represented the lion's share of truly diverse international clientele, ranging from international NGOs and diplomatic missions to industrial giants, multilateral lending institutions and multi-billion oil and gas consortia. Our experience is equally diverse and all-inclusive, ranging from start up guidance and incorporation of numerous investment vehicles to representation in some of the most noteworthy and complicated projects of the region in the past two decades. We are equally well-known for our dispute resolution expertise, having acted in some of the highest profile disputes in the Georgian courts as well as in international arbitration, and having provided quality support to many cross-border arbitration and litigation matters involving Georgian law, including successful enforcement of a number of foreign arbitral awards in Georgia.			
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22	Mgaloblishvili Kipiani Dzidziguri (MKD) law firm Mrs. Tamara Tkeshelashvili Lawyer / Co-head of the Business Development Committee Tel.: +995 32 255 38 80 E-mail: ttkeshelashvili@mkd.ge Web-page: www.mkd.ge Number of staff: 33 Foundation Year: 1996	Legal services	Mgaloblishvili Kipiani Dzidziguri (MKD) has been at the forefront of the Georgian legal market for two decades. As MKD marks its 20th anniversary this year, it has emerged as a strong, highly competitive, well respected and pre-eminent Georgian law firm that provides a full range of legal services to its global clients. The performance of MKD lawyers and professionals translates into client satisfaction, as the real measure of the firm's success. The firm is proud of the external recognition it has gained through client assessments in a range of international research-based guides for the legal profession, which in 2016 again recognized MKD as one of Georgia's leading law firms.	All companies interested in the Georgian market or in matters of the Georgian law	European, Asia-Pacific and North America's countries	
23	LTD "Financial Management Group"- member of HLB international.(Audit and Consulting service) Mr. David Gogochuri Managing partner Email: dgogochuri@fmg.ge Mr. Gela Chaduneli Managing partner gchaduneli@fmg.ge Mr. Vladimer Chitaia Managing partner vchitaia@fmg.ge Tel: + 995(32) 470900 Web-page: www.fmg.ge	Auditing and consulting service	FMG is a member of dynamic network of independent professional accounting firms and business advisers – <u>HLB International</u>. "FMG - member of HLB International" is included in the rating of the Independent Audit Companies of Georgia and it's ranked #7 based on the database of 2011. FMG is staffed with a professional team, who quickly responds to innovations and challenges in a modern and dynamic business environment. We, as a member of the <u>HLB International</u>, have access to the world resources, that enable us to meet customer demand for the service.		European countries	International standard of auditing service

	Number of staff: 31 Foundation Year: 2009					
24	STR-Consulting LTD Robert Khachaturian Director – expert, auditor 995558945566 info@str-consulting.ge robert.batumi@gmail.com www.str-consulting.ge 5 12/01/2011	Services: Implementati on ISO standards requirements, Food Safety; Trainings; Legal consulting.	Main services is implementation international and national standards, regulations and requirements.	Exchange of experience, visiting of manufacturing plants and drawing memorandums of cooperation.	Germany, France, England, Poland, Nederland 's, Italy; Check republic	
Banking						
25	TBC Bank Mr. Badri Japaridze (tbc) Co-founder Tel: +(995 32) 2 27 27 27 (*1006) Email: badri@tbcbank.com.ge Web-page: www.tbcbank.com.ge Number of staff:5117 Foundation Year: 1992	Financial services	Banking and Bank products			

26	IBank of Georgia Representative Office in Hungary Mr. Irakli Rekhviashvili Representative Telephone Number: +36-30-510-0945 E-mail: irekhviashvili@bog.ge Web-page: www.bog.ge www.wealth.ge Number of staff:2 Foundation Year: 2012	Offering Wealth Management and Private Banking Services	Offering Wealth Management and Private Banking Services – investing advise in Georgia – facilitating business contacts between Georgia and EU companies	Raising awareness among European investors about investment opportunities in Georgia	Poland Slovakia Czech Republic Switzerland Austria Germany Hungary Belgium Luxembourg United Kingdom	
TELECOMMUNICATIONS						
27	MagtiCom Ltd Mr. David Lee President Tel: +995 322 171717 Email: dlee@magticom.ge Web-page: www.magticom.ge Number of staff: 1060 Foundation Year: 1996	Telecommunications operator.	Mobile, internet, and satellite TV.			
DIVERSE						
28	Mr. Sulkhani Zumburidze CEO JSC Georgian State Electrosystem Tel.: +(99532) 2 510 202 E-mail: info@gse.com.ge	GSE carries out technical control over the entire power system to ensure the availability of the system for uninterrupted and reliable	100% state-owned joint stock company providing transmission and exclusive dispatch services to about 50 eligible companies in Georgia. GSE was formed in 2002 from the merger of JSC “Electrogadatsema” and JSC “Electrodispetcherizatsia”. These two entities were themselves established in 1999 and 2000 respectively to own the transmission assets of the state utility Sakenergo and to manage the national dispatch centre.			

		power supply; and transfers, without the right of purchase or sale				
29	Ajara A.R Chamber of Commerce and Industry (ACCI) Tamaz Turmanidze Deputy Chairman (+995) 577571277 tturmanidze@eugbc.net www.acci.ge 24 person 2006 year	Supporting of business activities	Certification & Expertise; International Arbitrage; Mediation Centre; Legal consultation Services; Business consultation center; Protocol services; Exhibition organize center.	CE Marking; Chamber of Commerce and Industry of Brandenburg; Signature of the Memorandum with Chamber of Commerce and Industry of Brandenburg.	EU	